

Monte Carlo Business Case Analysis using pandas

Demonstration

```
In [1]: import numpy as np
        from pandas import Series, DataFrame
        import pandas as pd
```

The inputs are:

- revenues
 - volume = number of trees × fruit per tree
 - price/volume
- costs
 - fixed costs
 - variable costs

We will:

- Read & combine inputs
- Simulate (draw random values)
- Calculate revenue and costs
- Report results

Read inputs

```
In [2]: num_trees = pd.read_csv('data/numTrees.csv', skipinitialspace=True)
        num_trees
```

Out[2]:

| | farm | fruit | variety | num trees |
|---|--------|-------|--------------|-----------|
| 0 | Farm A | apple | Granny Smith | 100 |
| 1 | Farm A | apple | Jonathon | 200 |
| 2 | Farm A | pear | Nashi | 50 |
| 3 | Farm B | apple | Granny Smith | 200 |
| 4 | Farm B | apple | Jonathon | 400 |

5 rows × 4 columns

```
In [7]: fruit_per_tree = pd.read_csv('data/fruitPerTree2.csv', skipinitialspace=True)
        fruit_per_tree
```

Out[7]:

| | fruit | variety | mean | sd |
|---|-------|---------------|------|----|
| 0 | apple | Granny Smith | 200 | 30 |
| 1 | apple | Jonathon | 150 | 22 |
| 2 | apple | Red Delicious | 150 | 20 |
| 3 | pear | Nashi | 50 | 8 |

4 rows × 4 columns

Combine inputs

```
In [14]: fruit = pd.merge(num_trees, fruit_per_tree)
         fruit
         # note broadcasting just happened
```

Out[14]:

| | farm | fruit | variety | num trees | mean | sd |
|---|--------|-------|--------------|-----------|------|----|
| 0 | Farm A | apple | Granny Smith | 100 | 200 | 30 |
| 1 | Farm B | apple | Granny Smith | 200 | 200 | 30 |
| 2 | Farm A | apple | Jonathon | 200 | 150 | 22 |
| 3 | Farm B | apple | Jonathon | 400 | 150 | 22 |
| 4 | Farm A | pear | Nashi | 50 | 50 | 8 |

5 rows × 6 columns

```
In [12]: # also note the Red Delicious line is missing; include it explicitly below
pd.merge(num_trees, fruit_per_tree, how='outer')
```

Out[12]:

| | farm | fruit | variety | num trees | mean | sd |
|---|--------|-------|---------------|-----------|------|----|
| 0 | Farm A | apple | Granny Smith | 100 | 200 | 30 |
| 1 | Farm B | apple | Granny Smith | 200 | 200 | 30 |
| 2 | Farm A | apple | Jonathon | 200 | 150 | 22 |
| 3 | Farm B | apple | Jonathon | 400 | 150 | 22 |
| 4 | Farm A | pear | Nashi | 50 | 50 | 8 |
| 5 | NaN | apple | Red Delicious | NaN | 150 | 20 |

6 rows x 6 columns

Simulate (draw random samples)

We want to expand out every line in this table into another dimension. In the dataframe paradigm, we add another column, and repeat the indices. We can achieve this by using `groupby` and `apply`

```
In [15]: fruit
```

Out[15]:

| | farm | fruit | variety | num trees | mean | sd |
|---|--------|-------|--------------|-----------|------|----|
| 0 | Farm A | apple | Granny Smith | 100 | 200 | 30 |
| 1 | Farm B | apple | Granny Smith | 200 | 200 | 30 |
| 2 | Farm A | apple | Jonathon | 200 | 150 | 22 |
| 3 | Farm B | apple | Jonathon | 400 | 150 | 22 |
| 4 | Farm A | pear | Nashi | 50 | 50 | 8 |

5 rows x 6 columns

```
In [16]: fruit.groupby(['farm']).count()
```

Out[16]:

| | farm | fruit | variety | num trees | mean | sd |
|---------------|------|-------|---------|-----------|------|----|
| farm | | | | | | |
| Farm A | 3 | 3 | 3 | 3 | 3 | 3 |
| Farm B | 2 | 2 | 2 | 2 | 2 | 2 |

2 rows x 6 columns

```
In [17]: fruit.groupby(['farm', 'fruit']).count()
```

Out[17]:

| | | farm | fruit | variety | num trees | mean | sd |
|---------------|--------------|------|-------|---------|-----------|------|----|
| farm | fruit | | | | | | |
| Farm A | apple | 2 | 2 | 2 | 2 | 2 | 2 |
| | pear | 1 | 1 | 1 | 1 | 1 | 1 |
| Farm B | apple | 2 | 2 | 2 | 2 | 2 | 2 |

3 rows x 6 columns

```
In [18]: def test_func(grp):
         return grp.count()
         fruit.groupby(['farm', 'fruit']).apply(test_func)
```

Out[18]:

| | | farm | fruit | variety | num trees | mean | sd |
|--|--------|-------|-------|---------|-----------|------|----|
| | farm | | | | | | |
| | fruit | | | | | | |
| | Farm A | apple | 2 | 2 | 2 | 2 | 2 |
| | | pear | 1 | 1 | 1 | 1 | 1 |
| | Farm B | apple | 2 | 2 | 2 | 2 | 2 |

3 rows x 6 columns

```
In [19]: def sim(grp):
         return Series({'random': np.random.normal(), 'count': grp.count().mean()})
         fruit.groupby(['farm', 'fruit']).apply(sim)
```

Out[19]:

| | | count | random |
|--|--------|-------|--------|
| | farm | | |
| | fruit | | |
| | Farm A | apple | 2 |
| | | pear | 1 |
| | Farm B | apple | 2 |

3 rows x 2 columns

```
In [20]: def sim(grp):
         return DataFrame(np.random.normal(size=3), columns=['fruit per tree'])
         fruit.groupby(['farm', 'fruit']).apply(sim)
```

Out[20]:

| | | | fruit per tree |
|--|-------|--------|----------------|
| | farm | | |
| | fruit | | |
| | | Farm A | apple |
| | | | 0 |
| | | | 1 |
| | | | 2 |
| | | | 0 |
| | | | 1 |
| | | | 2 |
| | | Farm B | apple |
| | | | 0 |
| | | | 1 |
| | | | 2 |

9 rows x 1 columns

```
In [27]: keys = ['farm', 'fruit', 'variety']
         def sim(grp, size):
             return DataFrame(np.random.normal(grp['mean'], grp['sd'], size=size), columns=['fruit per tree'])

         sim_fruit_per_tree = fruit.groupby(keys).apply(sim, 3)
         sim_fruit_per_tree
```

Out[27]:

| | | | | fruit per tree |
|--|-------|--------|--------------|----------------|
| | farm | | | |
| | fruit | | | |
| | | | variety | |
| | | Farm A | apple | 0 |
| | | | Granny Smith | 1 |
| | | | | 2 |
| | | | Jonathon | 0 |
| | | | | 1 |
| | | | | 2 |
| | | | Nashi | 0 |
| | | | | 1 |
| | | | | 2 |
| | | Farm B | apple | 0 |
| | | | Granny Smith | 1 |
| | | | | 2 |
| | | | Jonathon | 0 |
| | | | | 1 |
| | | | | 2 |

15 rows x 1 columns

```
In [31]: sim_fruit_per_tree = sim_fruit_per_tree.reset_index().rename(columns={'level_3': 'iteration'})
sim_fruit_per_tree
```

Out[31]:

| | farm | fruit | variety | iteration | fruit per tree |
|----|--------|-------|--------------|-----------|----------------|
| 0 | Farm A | apple | Granny Smith | 0 | 230.130175 |
| 1 | Farm A | apple | Granny Smith | 1 | 177.329619 |
| 2 | Farm A | apple | Granny Smith | 2 | 206.511362 |
| 3 | Farm A | apple | Jonathon | 0 | 158.947631 |
| 4 | Farm A | apple | Jonathon | 1 | 122.824318 |
| 5 | Farm A | apple | Jonathon | 2 | 139.762772 |
| 6 | Farm A | pear | Nashi | 0 | 51.233758 |
| 7 | Farm A | pear | Nashi | 1 | 46.097449 |
| 8 | Farm A | pear | Nashi | 2 | 53.058483 |
| 9 | Farm B | apple | Granny Smith | 0 | 206.760033 |
| 10 | Farm B | apple | Granny Smith | 1 | 154.380444 |
| 11 | Farm B | apple | Granny Smith | 2 | 161.996342 |
| 12 | Farm B | apple | Jonathon | 0 | 154.227499 |
| 13 | Farm B | apple | Jonathon | 1 | 108.107354 |
| 14 | Farm B | apple | Jonathon | 2 | 162.213587 |

15 rows x 5 columns

```
In [29]: N = 1000
sim2_fruit_per_tree = fruit.groupby(keys).apply(sim, N)
sim2_fruit_per_tree = sim2_fruit_per_tree.reset_index().rename(columns={'level_3': 'iteration'})

sim2_fruit_per_tree.drop('iteration', axis=1).groupby(keys).describe().unstack()
```

Out[29]:

| | farm | fruit | variety | fruit per tree | | | | | | | |
|----------|--------|-------|--------------|----------------|------------|-----------|------------|------------|------------|------------|------------|
| | | | | count | mean | std | min | 25% | 50% | 75% | max |
| | Farm A | apple | Granny Smith | 1000 | 198.976349 | 29.317363 | 111.245709 | 178.636120 | 198.595669 | 218.364087 | 291.925764 |
| Jonathon | | | 1000 | 149.770180 | 22.068844 | 93.908548 | 134.214130 | 150.331061 | 164.927689 | 219.883789 | |
| pear | | Nashi | 1000 | 50.024324 | 8.163186 | 26.928023 | 44.303949 | 49.907168 | 55.795602 | 74.941092 | |
| | Farm B | apple | Granny Smith | 1000 | 199.842617 | 29.973449 | 82.211135 | 179.849653 | 200.065176 | 219.643034 | 293.538759 |
| | | | Jonathon | 1000 | 149.589624 | 21.641614 | 78.585807 | 135.736765 | 150.431874 | 164.945984 | 213.109087 |

5 rows x 8 columns

Calculations

Merge the simulation with the number of trees to calculate the total fruit produced in each iteration

```
In [32]: sim_fruit_per_tree.head()
```

Out[32]:

| | farm | fruit | variety | iteration | fruit per tree |
|---|--------|-------|--------------|-----------|----------------|
| 0 | Farm A | apple | Granny Smith | 0 | 230.130175 |
| 1 | Farm A | apple | Granny Smith | 1 | 177.329619 |
| 2 | Farm A | apple | Granny Smith | 2 | 206.511362 |
| 3 | Farm A | apple | Jonathon | 0 | 158.947631 |
| 4 | Farm A | apple | Jonathon | 1 | 122.824318 |

5 rows x 5 columns

```
In [33]: sim_fruit = pd.merge(num_trees, sim_fruit_per_tree, how='left')
sim_fruit.head()
```

Out[33]:

| | farm | fruit | variety | num trees | iteration | fruit per tree |
|---|--------|-------|--------------|-----------|-----------|----------------|
| 0 | Farm A | apple | Granny Smith | 100 | 0 | 230.130175 |
| 1 | Farm A | apple | Granny Smith | 100 | 1 | 177.329619 |
| 2 | Farm A | apple | Granny Smith | 100 | 2 | 206.511362 |
| 3 | Farm A | apple | Jonathon | 200 | 0 | 158.947631 |
| 4 | Farm A | apple | Jonathon | 200 | 1 | 122.824318 |

5 rows x 6 columns

Add new columns with our calculations

```
In [34]: sim_fruit["volume"] = sim_fruit["num trees"] * sim_fruit["fruit per tree"]
```

```
In [35]: sim_fruit.head()
```

Out[35]:

| | farm | fruit | variety | num trees | iteration | fruit per tree | volume |
|---|--------|-------|--------------|-----------|-----------|----------------|--------------|
| 0 | Farm A | apple | Granny Smith | 100 | 0 | 230.130175 | 23013.017525 |
| 1 | Farm A | apple | Granny Smith | 100 | 1 | 177.329619 | 17732.961946 |
| 2 | Farm A | apple | Granny Smith | 100 | 2 | 206.511362 | 20651.136223 |
| 3 | Farm A | apple | Jonathon | 200 | 0 | 158.947631 | 31789.526143 |
| 4 | Farm A | apple | Jonathon | 200 | 1 | 122.824318 | 24564.863628 |

5 rows x 7 columns

Did you notice that `df[x]` refers to the *column* x, not the row?
You can use `df.ix[r,c]` to index using (row, column) order.

And so on to calculate profit...

```
In [36]: # read prices, var and fixed costs, calculate profit
revenue_per_fruit = pd.read_csv('data/revenuePerFruit.csv', skipinitialspace=True)
fixed_cost = pd.read_csv('data/fixedCosts.csv', skipinitialspace=True)
cost_per_fruit = pd.read_csv('data/varCostsPerFruit.csv', skipinitialspace=True)
```

```
In [37]: sim_var_cost = pd.merge(sim_fruit, cost_per_fruit)
sim_var_cost['var cost'] = sim_var_cost['volume'] * sim_var_cost['cost per fruit']
sim_var_cost.head()
```

Out[37]:

| | farm | fruit | variety | num trees | iteration | fruit per tree | volume | cost per fruit | var cost |
|---|--------|-------|--------------|-----------|-----------|----------------|--------------|----------------|-------------|
| 0 | Farm A | apple | Granny Smith | 100 | 0 | 230.130175 | 23013.017525 | 0.15 | 3451.952629 |
| 1 | Farm A | apple | Granny Smith | 100 | 1 | 177.329619 | 17732.961946 | 0.15 | 2659.944292 |
| 2 | Farm A | apple | Granny Smith | 100 | 2 | 206.511362 | 20651.136223 | 0.15 | 3097.670433 |
| 3 | Farm A | apple | Jonathon | 200 | 0 | 158.947631 | 31789.526143 | 0.15 | 4768.428921 |
| 4 | Farm A | apple | Jonathon | 200 | 1 | 122.824318 | 24564.863628 | 0.15 | 3684.729544 |

5 rows x 9 columns

```
In [38]: sim_revenue = pd.merge(revenue_per_fruit, sim_fruit)
sim_revenue['revenue'] = sim_revenue['volume'] * sim_revenue['revenue per fruit']
sim_revenue.head()
```

Out[38]:

| | fruit | variety | revenue per fruit | farm | num trees | iteration | fruit per tree | volume | revenue |
|---|-------|--------------|-------------------|--------|-----------|-----------|----------------|--------------|--------------|
| 0 | apple | Granny Smith | 0.9 | Farm A | 100 | 0 | 230.130175 | 23013.017525 | 20711.715772 |
| 1 | apple | Granny Smith | 0.9 | Farm A | 100 | 1 | 177.329619 | 17732.961946 | 15959.665751 |
| 2 | apple | Granny Smith | 0.9 | Farm A | 100 | 2 | 206.511362 | 20651.136223 | 18586.022600 |
| 3 | apple | Granny Smith | 0.9 | Farm B | 200 | 0 | 206.760033 | 41352.006590 | 37216.805931 |
| 4 | apple | Granny Smith | 0.9 | Farm B | 200 | 1 | 154.380444 | 30876.088826 | 27788.479944 |

5 rows x 9 columns

```
In [39]: cashflows = pd.merge(sim_var_cost, sim_revenue, how='outer')
cashflows.head()
```

Out[39]:

| | farm | fruit | variety | num trees | iteration | fruit per tree | volume | cost per fruit | var cost | revenue per fruit | revenue |
|---|--------|-------|--------------|-----------|-----------|----------------|--------------|----------------|-------------|-------------------|--------------|
| 0 | Farm A | apple | Granny Smith | 100 | 0 | 230.130175 | 23013.017525 | 0.15 | 3451.952629 | 0.90 | 20711.715772 |
| 1 | Farm A | apple | Granny Smith | 100 | 1 | 177.329619 | 17732.961946 | 0.15 | 2659.944292 | 0.90 | 15959.665751 |
| 2 | Farm A | apple | Granny Smith | 100 | 2 | 206.511362 | 20651.136223 | 0.15 | 3097.670433 | 0.90 | 18586.022600 |
| 3 | Farm A | apple | Jonathon | 200 | 0 | 158.947631 | 31789.526143 | 0.15 | 4768.428921 | 0.95 | 30200.049836 |
| 4 | Farm A | apple | Jonathon | 200 | 1 | 122.824318 | 24564.863628 | 0.15 | 3684.729544 | 0.95 | 23336.620447 |

5 rows x 11 columns

Aggregate

At this point we have all the cashflows at the farm x fruit x variety level.
But fixed costs are only defined at the farm level, so to go further, we need to aggregate.

```
In [40]: fixed_cost
```

Out[40]:

| | farm | fixed cost |
|---|--------|------------|
| 0 | Farm A | 30000 |

1 rows x 2 columns

```
In [41]: agg_cashflows = cashflows.groupby(['farm', 'iteration']).sum().reset_index()
agg_cashflows
```

Out[41]:

| | farm | iteration | num trees | fruit per tree | volume | cost per fruit | var cost | revenue per fruit | revenue |
|---|--------|-----------|-----------|----------------|---------------|----------------|--------------|-------------------|--------------|
| 0 | Farm A | 0 | 350 | 440.311564 | 57364.231568 | 0.50 | 8732.719130 | 2.88 | 53550.304145 |
| 1 | Farm A | 1 | 350 | 346.251386 | 44602.698000 | 0.50 | 6805.648321 | 2.88 | 41670.304797 |
| 2 | Farm A | 2 | 350 | 399.332617 | 51256.614764 | 0.50 | 7821.138422 | 2.88 | 47873.461146 |
| 3 | Farm B | 0 | 600 | 360.987532 | 103043.006100 | 0.36 | 18547.741098 | 1.85 | 95823.255465 |
| 4 | Farm B | 1 | 600 | 262.487798 | 74119.030415 | 0.36 | 13341.425475 | 1.85 | 68869.274453 |
| 5 | Farm B | 2 | 600 | 324.209929 | 97284.703335 | 0.36 | 17511.246600 | 1.85 | 90800.504746 |

6 rows x 9 columns

```
In [42]: agg_cashflows = agg_cashflows.merge(fixed_cost, how='outer')
agg_cashflows
```

Out[42]:

| | farm | iteration | num trees | fruit per tree | volume | cost per fruit | var cost | revenue per fruit | revenue | fixed cost |
|---|--------|-----------|-----------|----------------|---------------|----------------|--------------|-------------------|--------------|------------|
| 0 | Farm A | 0 | 350 | 440.311564 | 57364.231568 | 0.50 | 8732.719130 | 2.88 | 53550.304145 | 30000 |
| 1 | Farm A | 1 | 350 | 346.251386 | 44602.698000 | 0.50 | 6805.648321 | 2.88 | 41670.304797 | 30000 |
| 2 | Farm A | 2 | 350 | 399.332617 | 51256.614764 | 0.50 | 7821.138422 | 2.88 | 47873.461146 | 30000 |
| 3 | Farm B | 0 | 600 | 360.987532 | 103043.006100 | 0.36 | 18547.741098 | 1.85 | 95823.255465 | NaN |
| 4 | Farm B | 1 | 600 | 262.487798 | 74119.030415 | 0.36 | 13341.425475 | 1.85 | 68869.274453 | NaN |
| 5 | Farm B | 2 | 600 | 324.209929 | 97284.703335 | 0.36 | 17511.246600 | 1.85 | 90800.504746 | NaN |

6 rows x 10 columns

Easy to fix up those NaNs

```
In [43]: agg_cashflows = agg_cashflows.fillna(0)
agg_cashflows
```

Out[43]:

| | farm | iteration | num trees | fruit per tree | volume | cost per fruit | var cost | revenue per fruit | revenue | fixed cost |
|---|--------|-----------|-----------|----------------|---------------|----------------|--------------|-------------------|--------------|------------|
| 0 | Farm A | 0 | 350 | 440.311564 | 57364.231568 | 0.50 | 8732.719130 | 2.88 | 53550.304145 | 30000 |
| 1 | Farm A | 1 | 350 | 346.251386 | 44602.698000 | 0.50 | 6805.648321 | 2.88 | 41670.304797 | 30000 |
| 2 | Farm A | 2 | 350 | 399.332617 | 51256.614764 | 0.50 | 7821.138422 | 2.88 | 47873.461146 | 30000 |
| 3 | Farm B | 0 | 600 | 360.987532 | 103043.006100 | 0.36 | 18547.741098 | 1.85 | 95823.255465 | 0 |
| 4 | Farm B | 1 | 600 | 262.487798 | 74119.030415 | 0.36 | 13341.425475 | 1.85 | 68869.274453 | 0 |
| 5 | Farm B | 2 | 600 | 324.209929 | 97284.703335 | 0.36 | 17511.246600 | 1.85 | 90800.504746 | 0 |

6 rows x 10 columns

```
In [44]: agg_cashflows['profit'] = agg_cashflows['revenue'] - agg_cashflows['fixed cost'] - agg_cashflows['var cost']
del agg_cashflows['fruit per tree'], agg_cashflows['cost per fruit'], agg_cashflows['revenue per fruit']
agg_cashflows
```

Out[44]:

| | farm | iteration | num trees | volume | var cost | revenue | fixed cost | profit |
|---|--------|-----------|-----------|---------------|--------------|--------------|------------|--------------|
| 0 | Farm A | 0 | 350 | 57364.231568 | 8732.719130 | 53550.304145 | 30000 | 14817.585015 |
| 1 | Farm A | 1 | 350 | 44602.698000 | 6805.648321 | 41670.304797 | 30000 | 4864.656475 |
| 2 | Farm A | 2 | 350 | 51256.614764 | 7821.138422 | 47873.461146 | 30000 | 10052.322724 |
| 3 | Farm B | 0 | 600 | 103043.006100 | 18547.741098 | 95823.255465 | 0 | 77275.514367 |
| 4 | Farm B | 1 | 600 | 74119.030415 | 13341.425475 | 68869.274453 | 0 | 55527.848979 |
| 5 | Farm B | 2 | 600 | 97284.703335 | 17511.246600 | 90800.504746 | 0 | 73289.258146 |

6 rows x 8 columns

```
In [45]: iter_cashflows = agg_cashflows.groupby('iteration').sum() # sum over farms
iter_cashflows
```

Out[45]:

| | num trees | volume | var cost | revenue | fixed cost | profit |
|-----------|-----------|---------------|--------------|---------------|------------|--------------|
| iteration | | | | | | |
| 0 | 950 | 160407.237668 | 27280.460228 | 149373.559611 | 30000 | 92093.099382 |
| 1 | 950 | 118721.728415 | 20147.073796 | 110539.579250 | 30000 | 60392.505454 |
| 2 | 950 | 148541.318098 | 25332.385022 | 138673.965893 | 30000 | 83341.580870 |

3 rows x 6 columns

All together

All the code in one place (except for a few small functions we defined)

```
In [46]: N = 10000
keys = ['farm', 'fruit', 'variety']

# Read data
num_trees = pd.read_csv('data/numTrees.csv', skipinitialspace=True)
fruit_per_tree = pd.read_csv('data/fruitPerTree.csv', skipinitialspace=True)
revenue_per_fruit = pd.read_csv('data/revenuePerFruit.csv', skipinitialspace=True)
fixed_cost = pd.read_csv('data/fixedCosts.csv', skipinitialspace=True)
cost_per_fruit = pd.read_csv('data/varCostsPerFruit.csv', skipinitialspace=True)

# Simulate
def sim(grp, size):
    return DataFrame(np.random.normal(grp['mean'], grp['sd'], size=size), columns=['fruit per tree'])

sim_fruit_per_tree = fruit_per_tree.groupby(keys).apply(sim, N).reset_index().rename(columns={'level_3': 'iteration'})

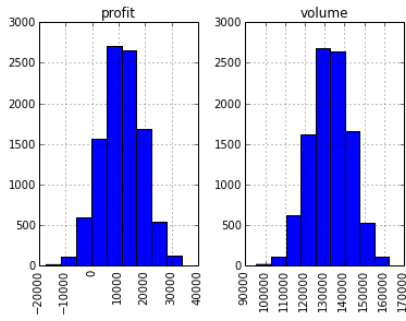
# Calculate var costs and revenues
sim_fruit = pd.merge(num_trees, sim_fruit_per_tree, how='left')
sim_fruit['volume'] = sim_fruit['fruit per tree'] * sim_fruit['num trees']
sim_var_cost = pd.merge(sim_fruit, cost_per_fruit)
sim_var_cost['var cost'] = sim_var_cost['volume'] * sim_var_cost['cost per fruit']
sim_revenue = pd.merge(revenue_per_fruit, sim_fruit)
sim_revenue['revenue'] = sim_revenue['volume'] * sim_revenue['revenue per fruit']
cashflows = pd.merge(sim_var_cost, sim_revenue, how='outer')
cashflows = cashflows.merge(fixed_cost, how='outer').fillna({'fixed cost': 0})

# Aggregate and include fixed costs
agg_cashflows = cashflows.groupby(['farm', 'iteration']).sum().reset_index()
agg_cashflows = agg_cashflows.merge(fixed_cost, how='outer')
agg_cashflows['profit'] = agg_cashflows['revenue'] - agg_cashflows['fixed cost'] - agg_cashflows['var cost']
del agg_cashflows['fruit per tree'], agg_cashflows['cost per fruit'], agg_cashflows['revenue per fruit']

# Calculate profit
agg_cashflows['profit'] = agg_cashflows['revenue'] - agg_cashflows['fixed cost'] - agg_cashflows['var cost']
iter_cashflows = agg_cashflows.groupby('iteration').sum()
```



```
In [79]: iter_cashflows[['profit','volume']].hist(xrot=90);
```



Based on these assumptions:

- the expected profit is 11,100
- the 80% confidence band is 1,100 to 21,000
- there is about an 8% chance of loss

```
In [48]: iter_cashflows.describe(percentile_width=80).T
```

Out[48]:

| | count | mean | std | min | 10.0% | 50% | 90% | max |
|------------|-------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|
| num trees | 10000 | 950.000000 | 0.000000 | 950.000000 | 950.000000 | 950.000000 | 950.000000 | 950.000000 |
| volume | 10000 | 132531.002583 | 10077.223030 | 95614.986851 | 119407.202274 | 132508.424102 | 145229.107164 | 169735.090971 |
| var cost | 10000 | 22405.051342 | 1738.099191 | 16008.139927 | 20142.094211 | 22404.731080 | 24580.565159 | 28820.012684 |
| revenue | 10000 | 123503.212976 | 9425.981656 | 88576.492461 | 111277.416442 | 123449.475693 | 135410.669389 | 158317.758554 |
| fixed cost | 10000 | 90000.000000 | 0.000000 | 90000.000000 | 90000.000000 | 90000.000000 | 90000.000000 | 90000.000000 |
| profit | 10000 | 11098.161634 | 7694.926234 | -17431.647466 | 1127.497613 | 11052.297244 | 20830.179123 | 39497.745870 |

6 rows x 8 columns

```
In [56]: print "%3.1f%% chance of loss" % (100*(iter_cashflows['profit']<=0).sum()/(N+.0)) # uses Boolean indexing
```

7.8% chance of loss

```
In [ ]:
```

We have used these key pandas features:

- read_csv
- merge
- groupby & apply
- fillna
- hist
- Broadcasting
- Boolean indexing

And:

- drop
- reset_index
- rename
- describe
- unstack

Montepylib

```
In [57]: import os
os.sys.path.append(os.path.dirname(os.path.abspath('.')))
from examples import example1
```

```
In [58]: data = example1.read_data("../examples/data/")
```

```
In [59]: data['fruit_per_tree'] # similar to before, but by year
```

Out[59]:

| | farm | fruit | variety | year | mean | sd |
|----|--------|-------|--------------|------|------|-------|
| 0 | Farm A | apple | Granny Smith | 2014 | 200 | 30.00 |
| 1 | Farm A | apple | Jonathon | 2014 | 150 | 22.50 |
| 2 | Farm A | pear | Nashi | 2014 | 50 | 7.50 |
| 3 | Farm B | apple | Granny Smith | 2014 | 160 | 24.00 |
| 4 | Farm B | apple | Jonathon | 2014 | 120 | 18.00 |
| 5 | Farm A | apple | Granny Smith | 2015 | 220 | 33.00 |
| 6 | Farm A | apple | Jonathon | 2015 | 175 | 26.25 |
| 7 | Farm A | pear | Nashi | 2015 | 55 | 8.25 |
| 8 | Farm B | apple | Granny Smith | 2015 | 180 | 27.00 |
| 9 | Farm B | apple | Jonathon | 2015 | 150 | 22.50 |
| 10 | Farm A | apple | Granny Smith | 2016 | 240 | 36.00 |
| 11 | Farm A | apple | Jonathon | 2016 | 200 | 30.00 |
| 12 | Farm A | pear | Nashi | 2016 | 60 | 9.00 |
| 13 | Farm B | apple | Granny Smith | 2016 | 200 | 30.00 |
| 14 | Farm B | apple | Jonathon | 2016 | 180 | 27.00 |
| 15 | Farm A | apple | Granny Smith | 2017 | 250 | 37.50 |
| 16 | Farm A | apple | Jonathon | 2017 | 225 | 33.75 |
| 17 | Farm A | pear | Nashi | 2017 | 60 | 9.00 |
| 18 | Farm B | apple | Granny Smith | 2017 | 220 | 33.00 |
| 19 | Farm B | apple | Jonathon | 2017 | 200 | 30.00 |

20 rows × 6 columns

```
In [60]: # the base case (no simulation)
example1.simulate(data, N=0)
```

Out[60]:

| | | num trees | fruit per tree | volume | cost per fruit | var cost | revenue per fruit | revenue | fixed cost | profit |
|-----------|------|-----------|----------------|--------|----------------|----------|-------------------|---------|------------|--------|
| iteration | year | | | | | | | | | |
| base case | 2014 | 950 | 680 | 132500 | 0.86 | 22400 | 4.70 | 123400 | 90000 | 11000 |
| | 2015 | 950 | 780 | 155750 | 0.86 | 26380 | 4.90 | 151430 | 90000 | 35050 |
| | 2016 | 950 | 880 | 179000 | 0.86 | 30360 | 5.08 | 180680 | 90000 | 60320 |
| | 2017 | 950 | 955 | 197000 | 0.86 | 33420 | 5.28 | 206800 | 90000 | 83380 |

4 rows × 9 columns

```
In [61]: # one-factor sensitivities
sensitivities = example1.simulate(data, N=-1)
sensitivities
```

Out[61]:

| | | cost per fruit | fixed cost | fruit per tree | num trees | revenue | revenue per fruit | var cost | volume | profit |
|-------------------------------|-------------|----------------|------------|----------------|-----------|---------|-------------------|----------|--------|--------|
| iteration | year | | | | | | | | | |
| base case | 2014 | 0.86 | 90000 | 680 | 950 | 123400 | 4.700 | 22400 | 132500 | 11000 |
| | 2015 | 0.86 | 90000 | 780 | 950 | 151430 | 4.900 | 26380 | 155750 | 35050 |
| | 2016 | 0.86 | 90000 | 880 | 950 | 180680 | 5.080 | 30360 | 179000 | 60320 |
| | 2017 | 0.86 | 90000 | 955 | 950 | 206800 | 5.280 | 33420 | 197000 | 83380 |
| high fixed cost | 2014 | 0.86 | 90000 | 680 | 950 | 123400 | 4.700 | 22400 | 132500 | 11000 |
| | 2015 | 0.86 | 90000 | 780 | 950 | 151430 | 4.900 | 26380 | 155750 | 35050 |
| | 2016 | 0.86 | 90000 | 880 | 950 | 180680 | 5.080 | 30360 | 179000 | 60320 |
| | 2017 | 0.86 | 90000 | 955 | 950 | 206800 | 5.280 | 33420 | 197000 | 83380 |
| high revenue per fruit | 2014 | 0.86 | 90000 | 680 | 950 | 148080 | 5.640 | 22400 | 132500 | 35680 |
| | 2015 | 0.86 | 90000 | 780 | 950 | 181716 | 5.880 | 26380 | 155750 | 65336 |
| | 2016 | 0.86 | 90000 | 880 | 950 | 216816 | 6.096 | 30360 | 179000 | 96456 |
| | 2017 | 0.86 | 90000 | 955 | 950 | 248160 | 6.336 | 33420 | 197000 | 124740 |
| low fixed cost | 2014 | 0.86 | 90000 | 680 | 950 | 123400 | 4.700 | 22400 | 132500 | 11000 |
| | 2015 | 0.86 | 90000 | 780 | 950 | 151430 | 4.900 | 26380 | 155750 | 35050 |
| | 2016 | 0.86 | 90000 | 880 | 950 | 180680 | 5.080 | 30360 | 179000 | 60320 |
| | 2017 | 0.86 | 90000 | 955 | 950 | 206800 | 5.280 | 33420 | 197000 | 83380 |
| low revenue per fruit | 2014 | 0.86 | 90000 | 680 | 950 | 98720 | 3.760 | 22400 | 132500 | -13680 |
| | 2015 | 0.86 | 90000 | 780 | 950 | 121144 | 3.920 | 26380 | 155750 | 4764 |
| | 2016 | 0.86 | 90000 | 880 | 950 | 144544 | 4.064 | 30360 | 179000 | 24184 |
| | 2017 | 0.86 | 90000 | 955 | 950 | 165440 | 4.224 | 33420 | 197000 | 42020 |

20 rows × 9 columns

```
In [62]: # full simulation with NPV calculation
N = 1000
total_per_iteration = example1.simulate(data, N, discount_rate=1.09, base_year=2014)
```

```
In [63]: # example1.sim_output(total_per_iteration, N=1000)
# the example output is:
total_per_iteration.xs('2017', level='year').describe(percentile_width=80).T
```

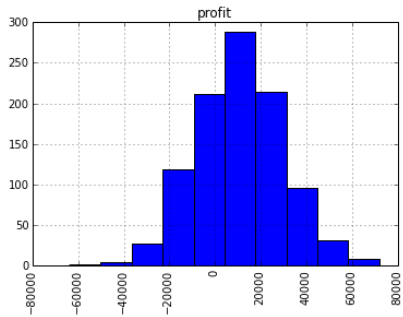
Out[63]:

| | count | mean | std | min | 10.0% | 50% | 90% | max |
|--------------------------|-------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|
| num trees | 1000 | 950.000000 | 0.000000 | 950.000000 | 950.000000 | 950.000000 | 950.000000 | 950.000000 |
| fruit per tree | 1000 | 956.971171 | 70.561931 | 762.397112 | 862.889296 | 958.357739 | 1043.667005 | 1253.695033 |
| volume | 1000 | 197156.863761 | 16665.839963 | 146779.042820 | 175219.295045 | 197257.724424 | 218751.500684 | 268160.548834 |
| cost per fruit | 1000 | 0.860000 | 0.000000 | 0.860000 | 0.860000 | 0.860000 | 0.860000 | 0.860000 |
| var cost | 1000 | 33445.297851 | 2889.865534 | 24669.381359 | 29644.206583 | 33483.367807 | 37248.647198 | 45775.678659 |
| revenue per fruit | 1000 | 5.270118 | 0.598442 | 3.334018 | 4.476001 | 5.279304 | 6.010670 | 7.336881 |
| revenue | 1000 | 205977.316765 | 33825.977248 | 96935.914581 | 163613.290877 | 203543.695460 | 248732.687212 | 326867.809221 |
| fixed cost | 1000 | 90000.000000 | 0.000000 | 90000.000000 | 90000.000000 | 90000.000000 | 90000.000000 | 90000.000000 |
| profit | 1000 | 82532.018913 | 32461.113966 | -25193.699049 | 42029.555969 | 80669.712054 | 124297.498582 | 198214.032854 |
| discount factor | 1000 | 0.772183 | 0.000000 | 0.772183 | 0.772183 | 0.772183 | 0.772183 | 0.772183 |
| discounted profit | 1000 | 63729.861581 | 25065.935949 | -19454.158207 | 32454.528793 | 62291.818989 | 95980.475018 | 153057.601686 |

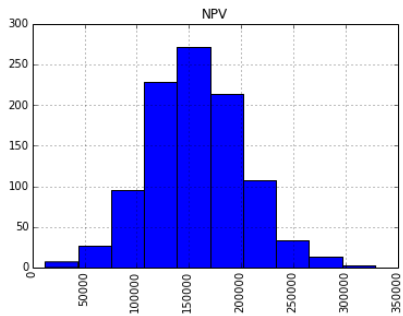
11 rows × 8 columns

```
In [67]: print "%3.1f%% chance of loss in 2014" % (100*(total_per_iteration.xs('2014', level='year')['profit']<=0).sum()/(N+0))
28.6% chance of loss in 2014
```

```
In [77]: # histogram of profit in 2014
total_per_iteration.xs('2014', level='year')[['profit']].hist(xrot=90);
```



```
In [78]: # histogram of NPV
example1.calc_NPVs(total_per_iteration).hist(xrot=90);
```



And back to some final slides...

...

Styling

```
In [37]: from IPython.core.display import HTML
def css_styling():
    styles = open("./css/notebook.css", "r").read()
    return HTML(styles)
css_styling()
```

Out[37]:

In [37]: